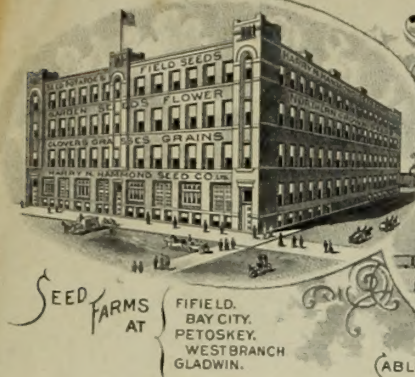


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Harry N. Hammond Seed Co.

CAPITAL \$100,000.

U.S. Department of Agriculture.



U.S. Department of Agriculture.
a catalogue of
SEED POTATOES,
FARM, GARDEN,
FLOWER AND GRASS SEEDS.
FREE
ON APPLICATION.

(ABLE ADDRESS,
"HAMMOND")

BAY CITY, MICH. Dec. 28, 1903.

Wright Seed & Plant Co.,
San Diego, Cal.
Gentlemen, -

Contract prices on garden peas

We have your card of recent date at hand in reply to our postal card to you. We understand that you will consider favorably low contract prices for growing garden peas for you.

We have for the past two years been working up some choice stocks of peas for planting purposes and we are in position to grow peas from carefully selected seed stock which originally came from the most reliable sources.

We have the best growing district in the State of Michigan, one hundred miles north of Bay City on the shores of Lake Huron. We can guarantee our stocks will be entirely free from bugs. We have as good growers as there are in the State and a resident agent in our growing vicinity who looks after our crops at all times.

We quote you the following varieties of peas at the prices attached, subject to our planting stocks remaining unengaged, also subject to pro rata delivery in event of short crops, all peas to be crop of 1904 choice hand picked stocks, F. O. B. Bay City, bags extra at value, terms cash.

Large White Marrowfat	@	\$1.30 bu.	Advancers	@	\$1.90 bu.
Black Eye Marrowfat	"	1.40 "	Telephone	"	2.00 "
Horsfords Market Garden	"	2.10 "	Alaskas	"	2.00 "
Earliest and Best	"	2.50 "	Everbearing	"	2.10 "
Champion of England	"	1.80 "	American Wonder	"	3.75 "
Premium Gem	"	2.35 "	Notts Excelsior	"	2.75 "

We know these are very low prices for choice stocks and we do not want you to think that the stocks will be inferior, for they will not. We hope to be favored with a contract order from you for peas for we are positive that after you once give us a trial we will be able to do business with you year after year.

We will continue mailing you our trade surplus list and you will find the first one enclosed in this letter. No doubt you will find some interesting prices on it considering the choice seed and low prices.

Thanking you in advance for an order and wishing you the compliments of the season, we are,

Yours very truly,

P. H. Gage
P. H. GAGE, SECRETARY AND TREASURER.

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